

## Full Charter Security and Payment Schedule

If the charter Purchaser intends to bring on board their own entertainment or special equipment, then they must agree to obtain and maintain, at their own expense, insurance in the amount of US \$1,000,000 to defend and cover any liability for claims of guests or other third parties arriving out of or in connection with the actions of entertainers, speakers or equipment provided by Purchaser.

The full ship charter will be confirmed and finalized upon the receipt of a signed contract and Letter of Agreement along with an irrevocable unconditional bank letter of credit for the full amount of the charter hire. The bank issuing the letter of credit must be pre-approved by Carnival. Conditions of the bank of the letter of credit would be a payout of three equal installments due and payable at 105, 75 and 45 days prior to sailing as outlined below:

### Sample Payment Schedule:

Deposit	Amount Due	Due Date
Initial Deposit	100% of Net Amount in LOC	Upon Acceptance
LOC Payout #1	--	105 Days Prior
LOC Payout #2	--	75 Days Prior
LOC Payout #3	--	45 Days Prior
Balance Payment	All Miscellaneous Charges	30 Days Prior

Once both parties sign the contract and the letter of credit is received, the basic charter rate is fully protected in the event the tariff is later increased, and **the charter agreement is non-cancelable**.

The following miscellaneous charges are additional at the applicable rate due 30 days prior to sailing:

- Government taxes/fees – *Actual TBD as subject to change based on itinerary and ship.*
- Gratuities to cover the dining room team service, alternative dining service and room steward. Gratuities must be prepaid for 100% of the double occupancy capacity of the vessel. Because Carnival averages in excess of 100% occupancy on a year-round basis, if Purchaser brings less than that number, the staff onboard would inadvertently be penalized.

The agreed to Charter price is firm, save for two conditions:

- Pricing to recover a substantial increase in the worldwide cost of fuel oil between the time the charter is quoted and the operation of the program.
- A shortfall of less than 90% guest occupancy of the vessel will require supplemental charges.

*NOTE: Ship and itinerary is subject to change. Carnival Cruise Lines reserves the right to change the charter rates if the ship is substituted with a different class of vessel.*